

TeamTitaniumTM
Be part of the TEAM Be part of the DREAM

FOUNDATION COURSE in Direct Selling Competence

Get real success and
start earning money
with us right now!





The certified Team Titanium Foundation Course in Direct Selling is part of the Team Titanium Success System. It is a 12 module course designed to provide students with the essential skills needed to develop a network team building business. It not only provides the essential steps required to build a profitable, sustainable business, but also fosters best practice within the Direct Selling industry.

The skills you will learn through the repeated implementation of this foundation course will guarantee that you get the best start in building a solid foundation for a successful business. Prior experience in this industry is not essential, you do not have to be a super salesperson or a recruiting machine, as these skills can be more of a long term hindrance rather than a help when it comes down to Network Marketing.

THE KEY TO SUCCESS IN DIRECT SALES

The key to success in this industry comes from having confident, focused, action orientated members of a team. Motivation will give what you need for a short time, but if you have a few failures, you will soon find motivation slipping quietly out of the back door, closely followed by confidence, focus and action! And this is this is when many people quit Network Marketing.

The key to locking in confidence, focus and action is to build competency.

Who do you know that enjoys doing something they are not very good at?

Especially if they begin to make mistakes. This goes for jobs, projects, activities, games, hobbies; just about anything. As long as you are not very good at it, it remains a struggle. However, when you understand what you are doing and get better at doing it, you build your competence.

With increased **competence** you begin to enjoy what you are doing
Confidence sets in because you can do the activity with ease
Next comes **focus**; your mind is now free to focus on your business
This gives you **more confidence to take action**.

The more focused action you take, the better the results, this leads full circle back to competence, which is now greatly increased.

Can you see a pattern forming? This is the basis for the Foundation Course; competence based learning, developing a true pattern for success in Direct Sales / Network Marketing.

NO MORE...

Presenting yourself in a totally unprofessional way, harassing people and embarrassing yourself.

Inviting people to obscure meetings which you cannot tell them anything about.

Convincing, coercing, tricking or bullying people to join you.

Pressuring people to join your business at their first meeting.

Desperately trying to recruit people hoping that one day you can honestly say it works.



START EARNING MONEY!

- ✓ Build a dynamic team and **EARN MONEY!**
- ✓ Prospect with total confidence and **EARN MONEY!**
- ✓ Operate your business with purpose and conviction and **EARN MONEY!**



SEE YOUR BUSINESS TAKE OFF:

Build a large team!

Leadership skills needed for a huge business!

Run effective face to face and telephone coaching sessions

Step by step strategy : identify, qualify, recruit

Essential follow up techniques

Retain team members

Develop the right competence, confidence and posture

Deal with difficult people positively

Network effectively

Deal with time wasters efficiently

Overcome procrastination

Set, track and hit goals

Become a pro communicator / presenter

Manage your time effectively

Learn basic financial literacy, taxation and legalities

The Foundation Course: essential for anyone developing any Direct Selling or Network Marketing business

12 weeks | 12 modules

Made up of home based online learning, books, CDs, group training sessions and team leader support. Best for Direct Selling or Network Marketing Businesses where you develop an offline network or part online, part offline network.

Work on each module over the course of a week; books can be studied over one month. Aim to complete the course in 16 weeks, there is no penalty if this is not achieved; however there is a special incentive to complete the course within 12 weeks (NB. Special incentive is for Team Titanium Members only).

Works with any company / product / service

Whether offline or part offline part online business; the success principles contained in the Foundation Course deliver the highest productivity rates and activity in your business. The principles are simple to learn and simple to teach to others, without having to totally master them yourself first. You have only to develop your competence through activity and with the help and support of your Team Leaders you will build an incredible business!

Presentations and recognitions take place at our Training Seminars. Being certified means that you are recognised as a competent builder of a Network Marketing business.



COURSE MODULES

Module 1

Getting started in Direct Selling

Module 2

Evaluating your life / taking the next steps

Module 3 (workshop)

Networking & Prospecting

Module 4

The importance of having successful follow-ups

Module 5

Problem solving and dealing with people

Module 6 (workshop)

Totally Energize Your Communication Skills

Module 7

Team Building / Developing your business

Module 8

Time management – Urgent / Important

Module 9 (workshop)

Goal Setting

Module 10

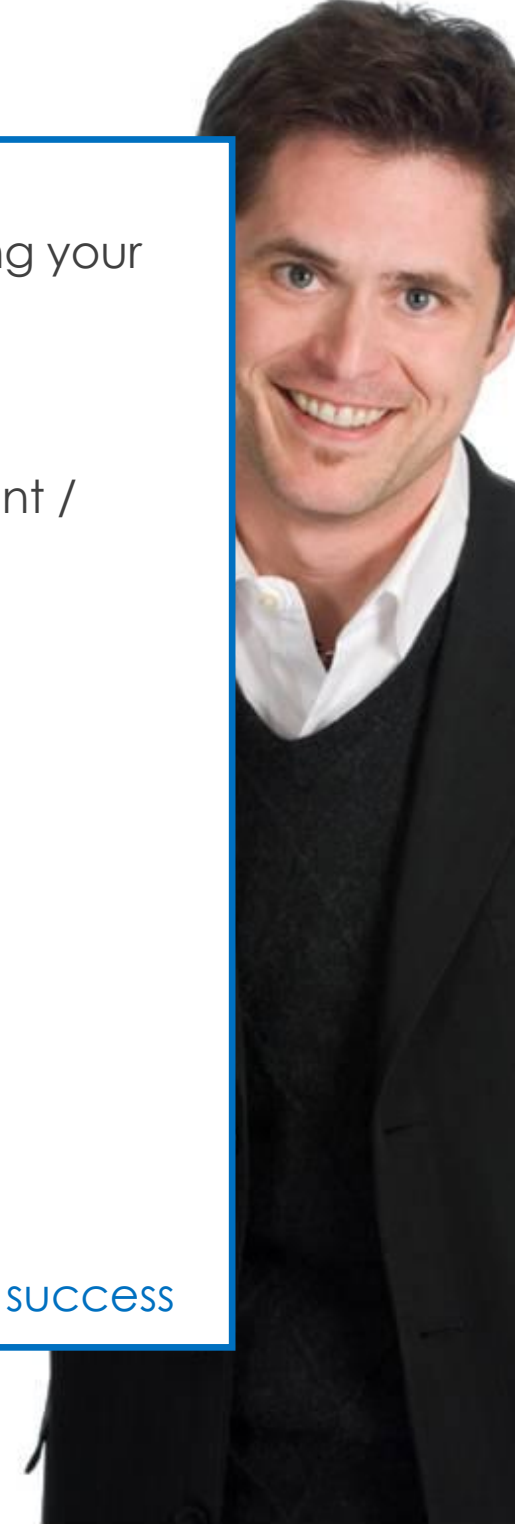
Financial literacy

Module 11

Tax without tears

Module 12

Graduation / Celebrating success



COURSE STRUCTURE

Eight out of the twelve modules on the Foundation Course are self study courses, comprising of CDs, videos or worksheets.

There are also three books to read during the course; you will be given one month to finish each book.

Four out of the twelve modules are group based workshops. .

WORKSHOPS

You will have to book yourself a place in order to attend the workshop. To do this simply contact your Team Leader or go to www.teamtitanium.co.uk go to the 'Training' page and book yourself onto the next available workshop for your course.

Please note that it is essential to your learning that you book your training workshops in the order set out in your course guide notes, unless otherwise advised by your Team Leader.

As each module is designed to be learned and worked on over a period of a week, you may not book more than one workshop in any one week.

Punctuality: As there is a lot of information to cover in each workshop, it is essential for your learning and the learning of others that you arrive on time. If you are more than 15 minutes late, you will not be permitted into the workshop.



FOUNDATION COURSE COSTS AND REGISTRATION

TEAM TITANIUM REGISTRATION

TOTAL £15.00

COURSE MATERIALS

TOTAL £184.00

NB. The Foundation course is designed for the Team Titanium Business and is therefore only available to Team Titanium Members.

100% SATISFACTION OR YOUR MONEY BACK!*

If you are not completely satisfied with any aspect of the training course, you may return it within 30 days in accordance with Team Titanium's Terms and Conditions and Buy Back Policy.

*Magazines are non refundable.



FOR FURTHER INFO OR TO ENROL

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In **Direct** **Selling** **Competence**